

Message Text

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65

ACTION EA-09

INFO OCT-01 ISO-00 COME-00 VO-03 SCA-01 CIAE-00 FBIE-00

INSE-00 NSAE-00 EB-07 SAM-01 INR-07 /029 W

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R 250202Z SEP 76

FM USLO PEKING

TO SECSTATE WASHDC 6443

INFO AMCONSUL HONG KONG

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E.O.11652: N/A

TAGS: ETRD, CH, US

SUBJECT: VISIT OF PRC ESSENTIAL OIL DELEGATION TO US

REF: PEKING 1802

1. SUBSEQUENT TO CONVERSATION REPORTED REFTTEL, LOU SHANKS OF IDC MA BETING CALLED AT USLO TO INFORM US AGAIN OF THE CONCERN OF NATIVE PRODUCE OFFICIALS IN REGARD TO THE DELAY IN ISSUING VISAS FOR THEIR DELEGATION'S TRIP TO THE US. DURING THE COURSE OF DISCUSSIONS WITH USLO OFFICERS, SHANKS SAID THAT IDC ACTS AS REPRESENTATIVE FOR A FOOD COMPANY THAT WAS NOT NOW ON THE ITINERARY OF THE ESSENTIAL OILS DELEGATION BUT WAS INTERESTED IN HAVING THE GROUP VISIT THEIR FIRM. SHANKS ALSO MENTIONED THAT IDC'S PAUL SPELTZ HAD VISITED PRCLO OF OFFER IDC'S SERVICES AS HOST ORGANIZATION.

2. RELIANCE BY PRC TRADE OFFICIALS ON UNOFFICIAL INTER-MEDIARIES IS CERTAINLY NOT UNUSUAL, BUT THE ACTIVITIES OF IDC IN THIS INSTANCE NOW APPEAR TO RAISE SIGNIFICANT CONFLICT OF INTEREST PROBLEMS OF THE SAME TYPE THAT CHARACTERIZED IDC'S INVOLVEMENT IN THE VISIT OF THE MACHINE TOOL GROUP LAST SPRING. DEPARTMENT MAY WISH

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TO CONSIDER THIS FACTOR IN RESOLVING ANY QUESTIONS

PRCLO MAY RAISE IN REGARD TO THE APPROPRIATE HOST
ORGANIZATION FOR THE DELEGATION'S VISIT.

3. IN ANY CASE, WE CONTINUE TO HOPE THE DEPARTMENT
WILL ENCOURAGE PRCLO ACCEPTANCE OF THE NCUSCT AS
HOST.
GATES

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Message Attributes

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